



## Donella Aubuchon MDS of Kansas, LLC

WICHITA, KANSAS

Medical practitioners today are faced with the challenge of merging advanced technology with accurate healthcare documentation. This has made the services of medical scribes, who type doctors' notes while in the room with doctors and their patients, more important than ever.

For MDS of Kansas, the merger of technology and documentation has meant an expanding business, offering solutions that address the importance of accuracy in health records. Formerly known as Medical Transcription Service of Kansas, MDS is located in Wichita, Kan., and is the brainchild of Donella Aubuchon. The company specializes in medical transcription services, healthcare billing, and the integration of dictation into electronic health records.

With more than 22 years of healthcare documentation experience, MDS serves 150 medical practitioners in Kansas, Nebraska and Oklahoma. In addition, MDS

extends its reach nationwide as an accredited trainer of medical scribes and transcriptionists.

As business continued to grow, Aubuchon looked for an opportunity to buy a building to house MDS operations. In 2013, she found what she was looking for in a highly visible location on Hillside Street, the "main healthcare artery" between the three larger hospitals in Wichita. To purchase the building, she approached Sunflower Bank and learned about the benefits of working with RMI to secure an SBA 504 Loan. Aubuchon worked closely with Annette Darnell of RMI and was able to get a 504 Loan with attractive low interest rates.

The new location provides the company with meeting rooms and classrooms for webinars and training sessions. Aubuchon says the space will allow for expanded services and is excited that new clients have already come in due to the high traffic location of the building.



The secret to the company's success? Aubuchon believes in "doing things right." That philosophy continues to pay dividends for MDS and the clients they serve.

"Buying this building is a realization of my dreams. RMI and the 504 Loan gave my company the visibility and space we needed to grow."

—Donella Aubuchon